



Dale Kirk

"I love that moment when you see people's eyes light up because they have had a realisation about something. It creates energy and action that drives changes which often impacts across all aspects of their life, not just work. Working as a coach allows me to help people have more of those moments. Working with individuals and organisations to transform how they work in a sustainable way is an absolute privilege and something that provides immense satisfaction and personal motivation. Helping them overcome the system wide challenges to performance is incredible."

Approach:

Dale mainly coaches individuals going through changes in their role or aiming to adapt to new environments. He enables people to think about things differently, challenge their assumptions, alter their behaviour and achieve different results inside and outside work. He works to help people recognise and develop their strengths, while acknowledging and developing their weaknesses.

Leadership Development Experience:

Dale has worked as a coach, consultant and facilitator in the development and delivery of various performance and leadership programmes. He has a specialised knowledge of how adults learn and develop and brings that understanding into his coaching to create dynamic real results.

He regularly leads complex international coaching and development programmes to meet business needs. He works in a collaborative, enthusiastic and pragmatic style that focuses on the 'Why', 'What' and 'How' of any situation. His sense of humour and self-deprecating style help overcome the challenges often faced.

Other Relevant Experience:

Dale has worked with specialists and managers at every level of organisational structure. His experience includes Sales, Professional Services, Marketing and Engineering. He has led several teams and business units working with organisations including Thales, Nissan, Hewlett Packard, Marks & Spencer and Prudential. He has international experience having worked across Europe and the US. His last corporate role was working with Thales in California as the Director of People and Business Growth.

Education, Qualifications & Certifications:

- MSc in Executive Coaching with University of Portsmouth
- Member of the European Mentoring and Coaching Council (EMCC)
- Accredited to use a range of personality, style and feedback tools including MBTi, DiSC, TDi, EQi2.0, Hay Group
- Certified Neuro Linguistic Practitioner

Location:

- UK

Languages:

- English

Contact Details:

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